

FIG. 1

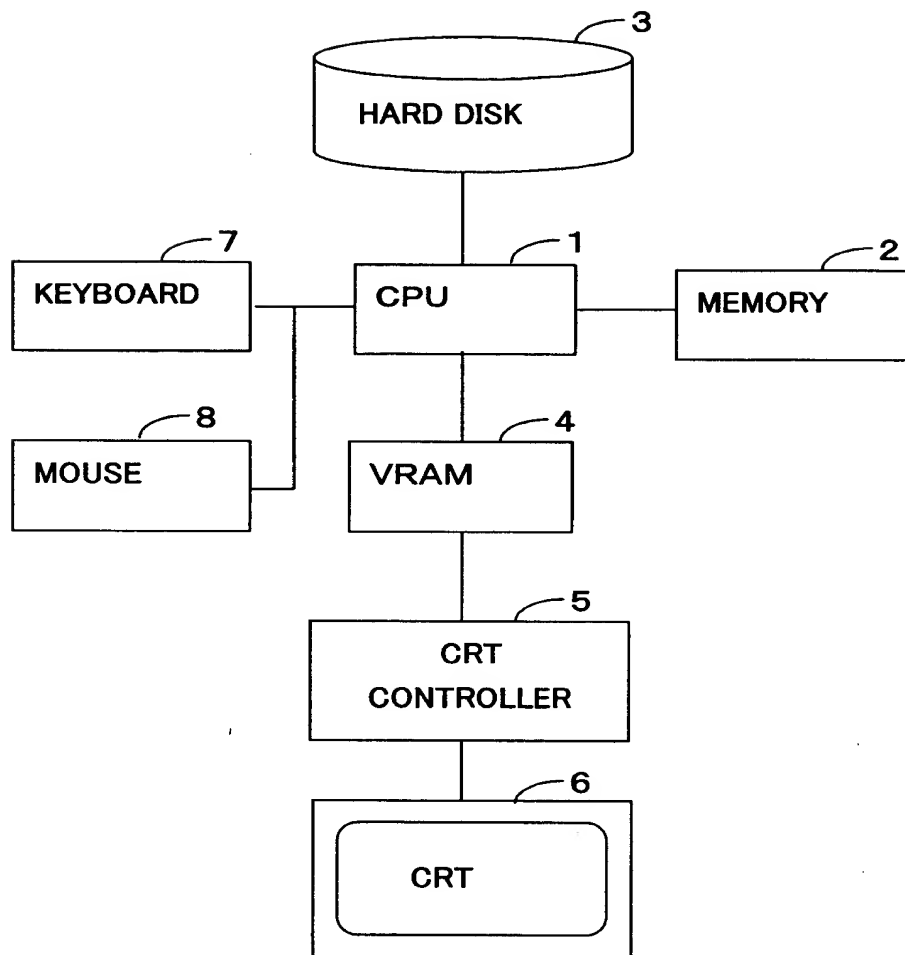


FIG.2

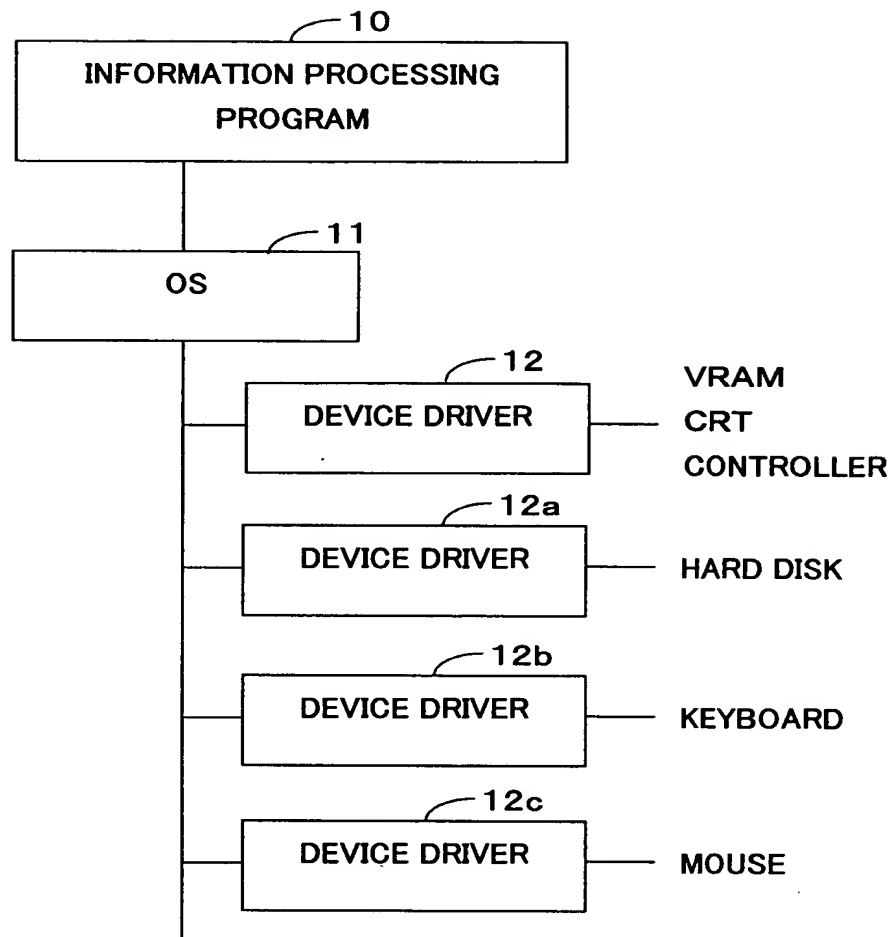


FIG. 3

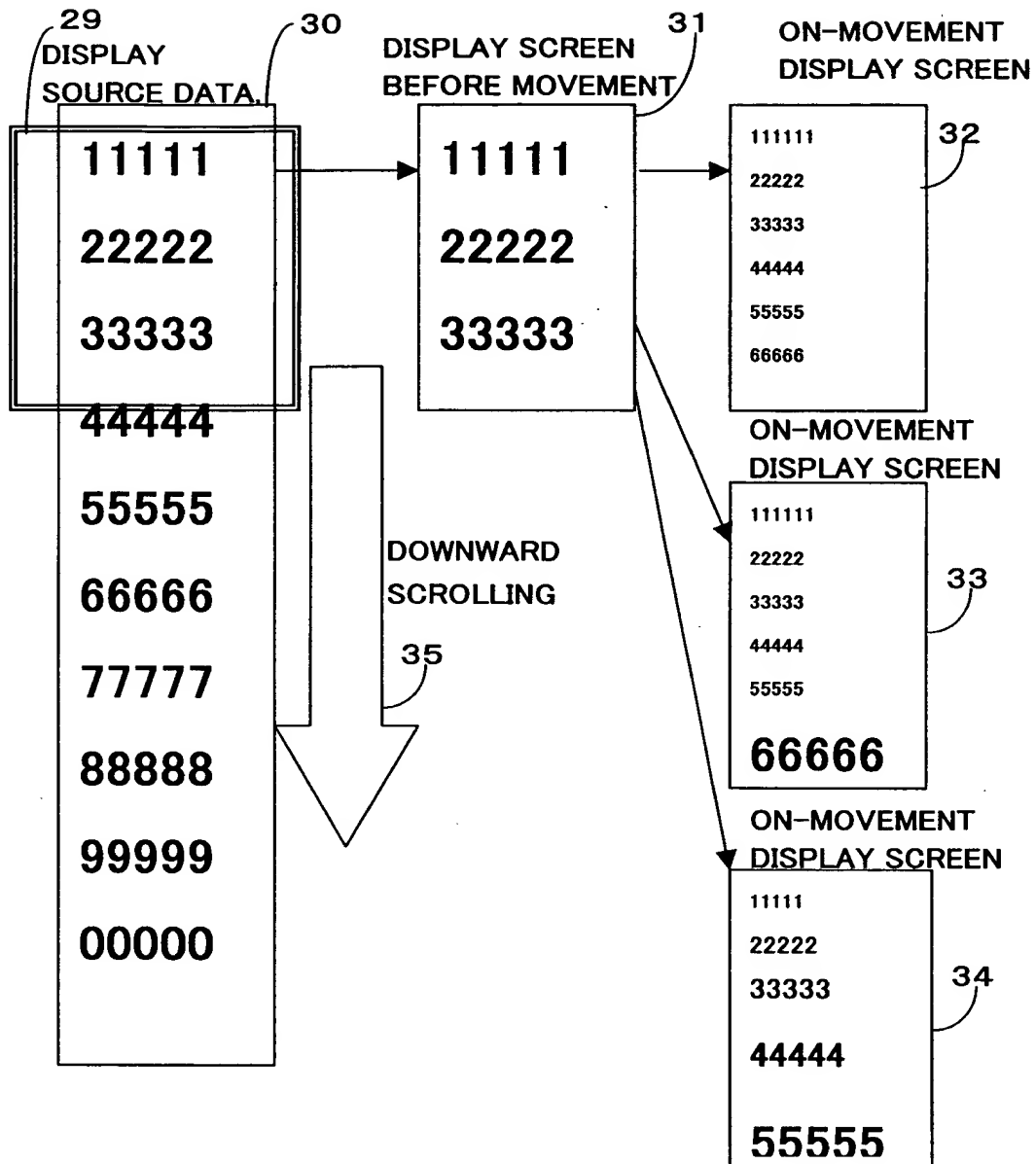


FIG. 4

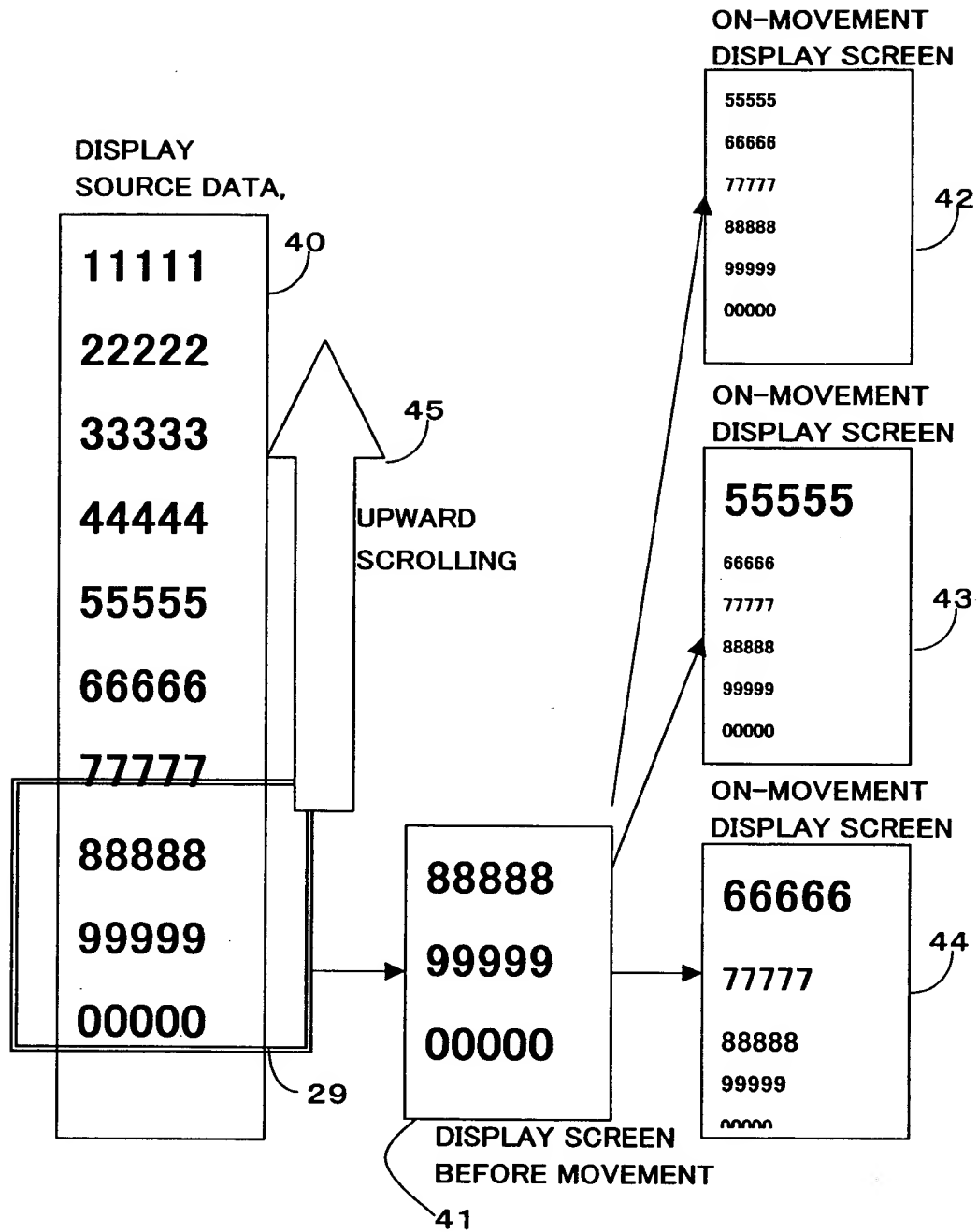


FIG. 5

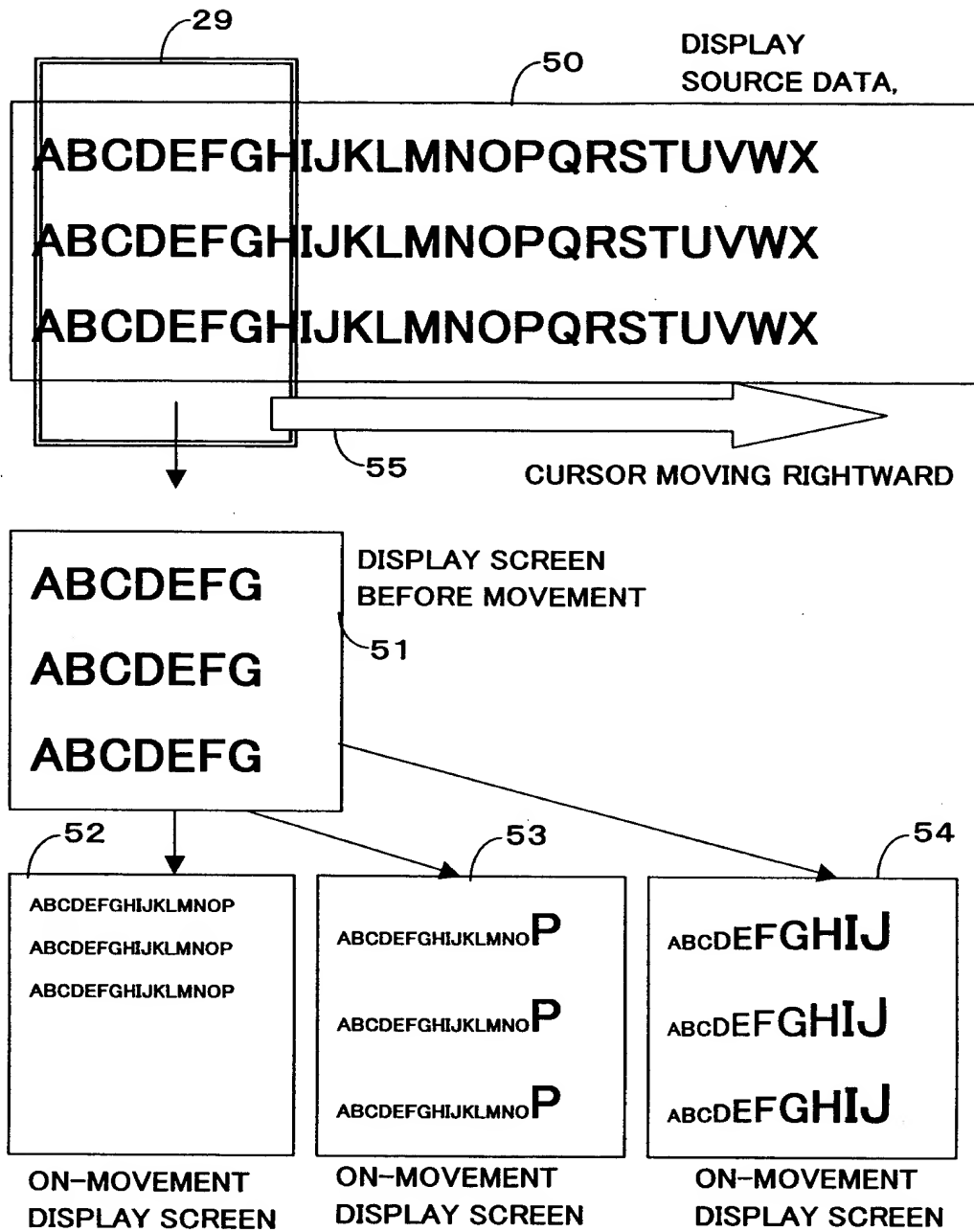
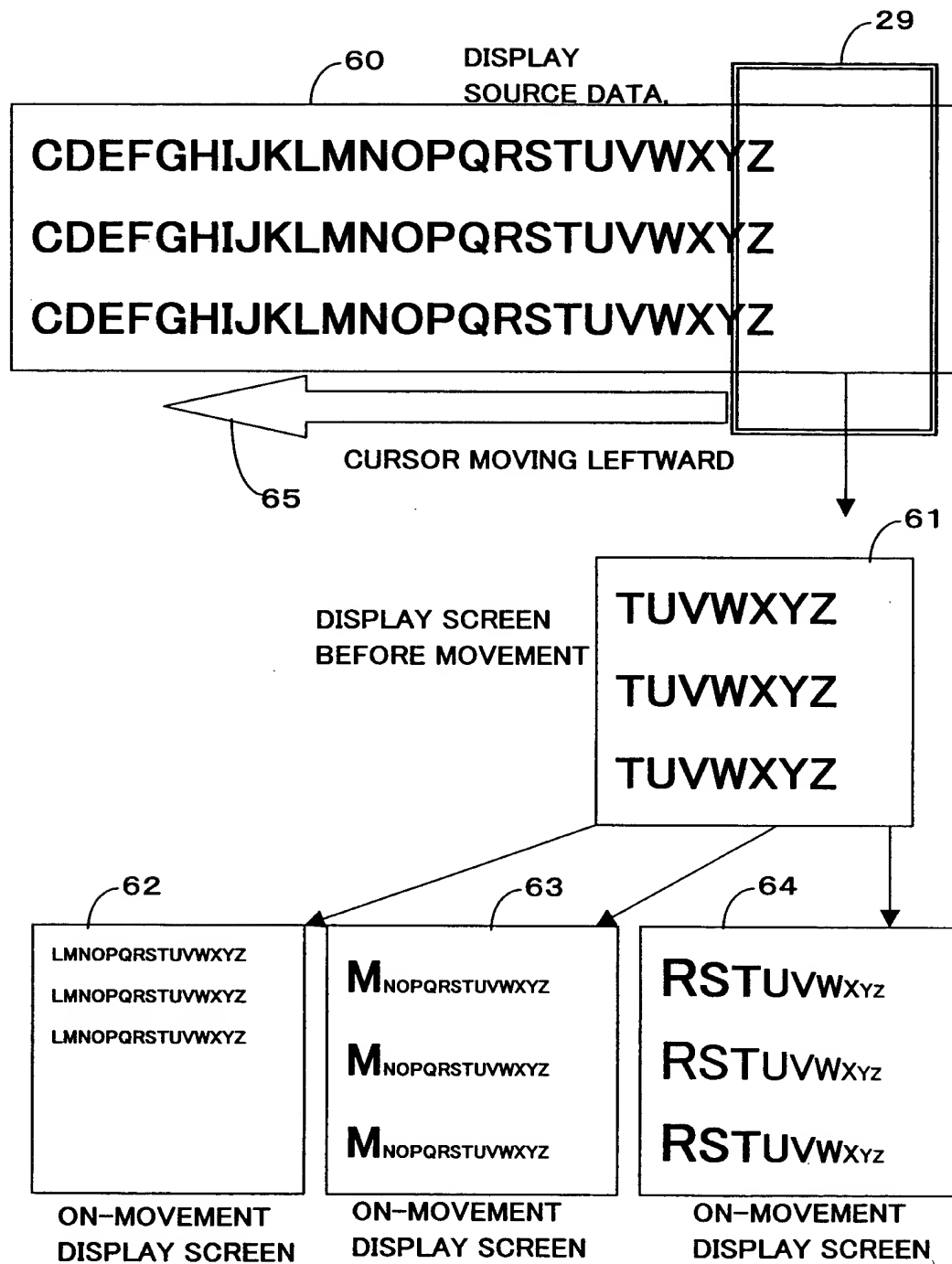


FIG. 6



[illegible]

FIG. 7

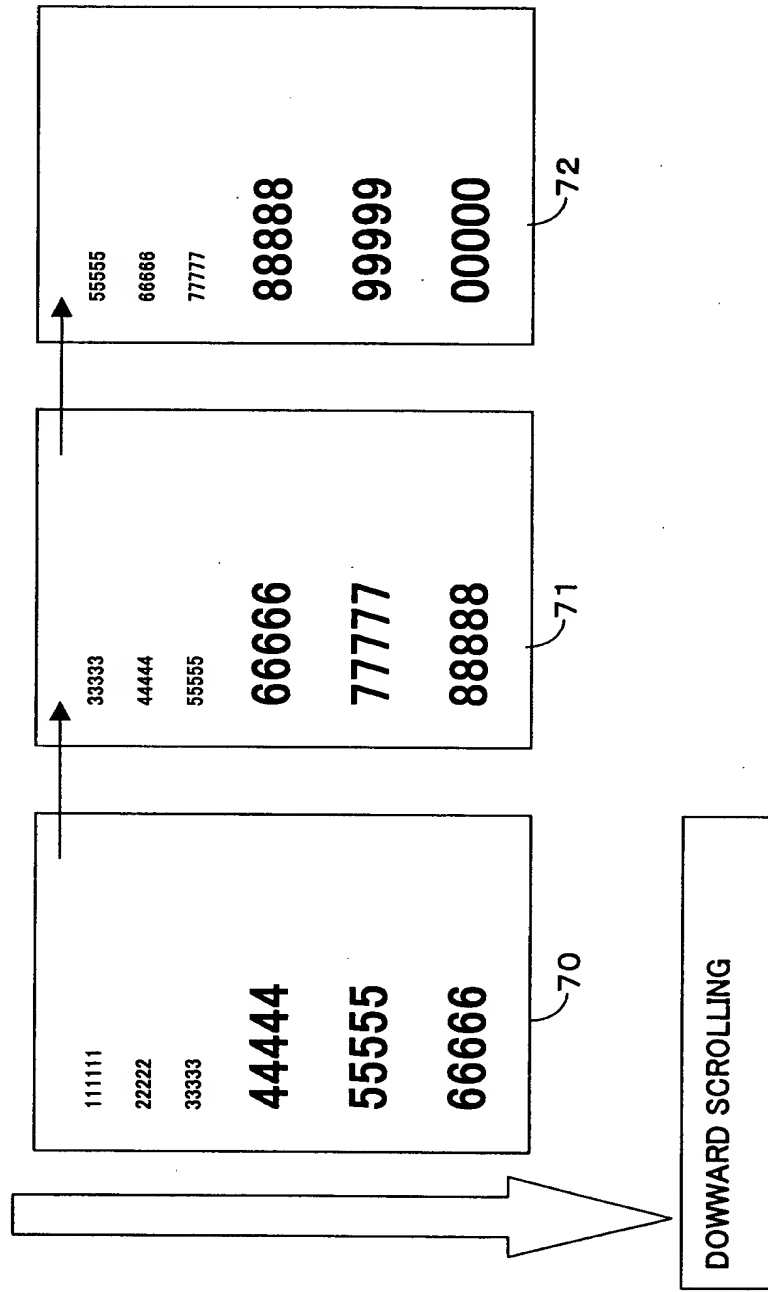


FIG. 8

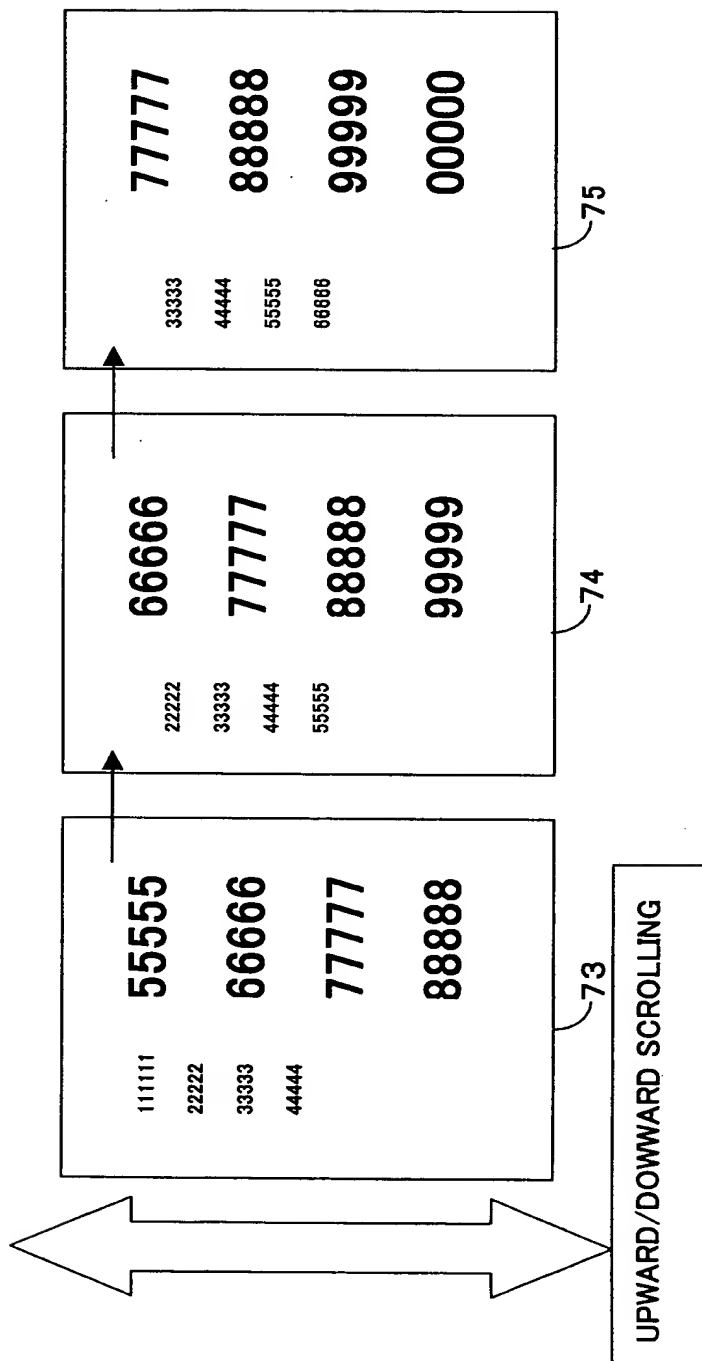


FIG. 9

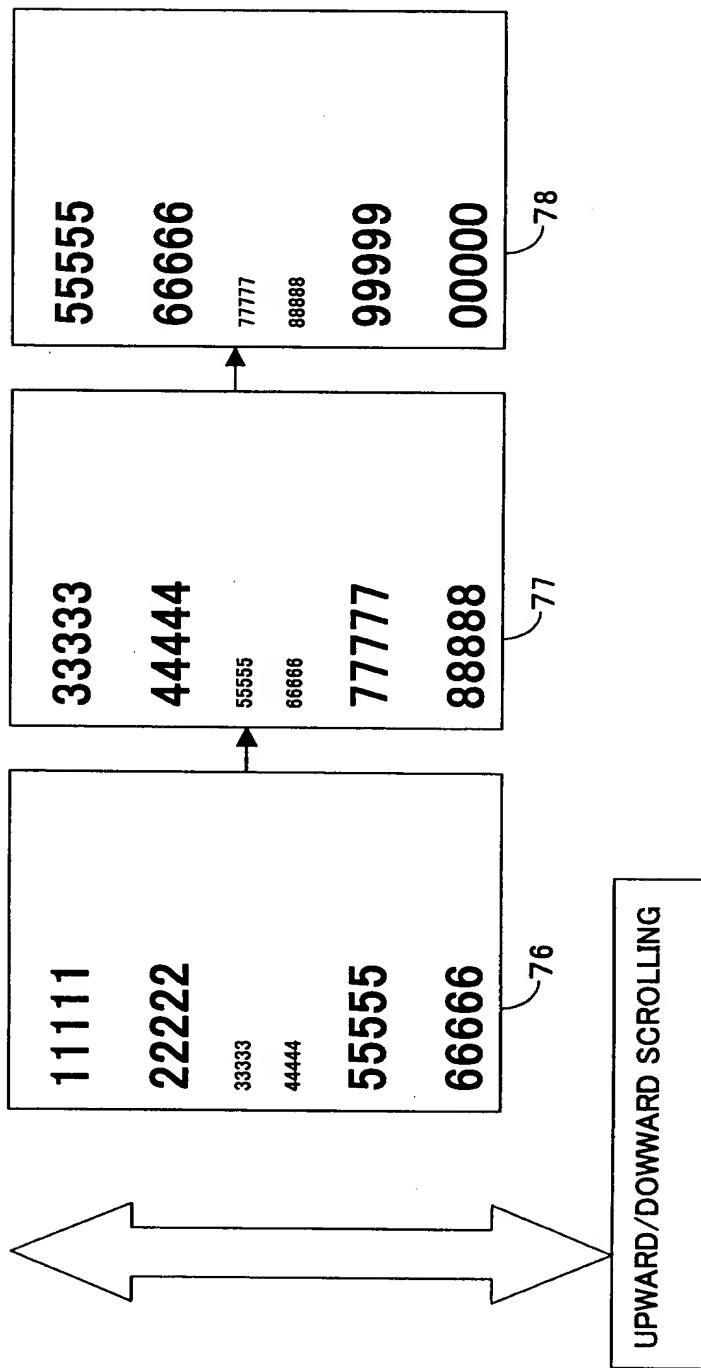


FIG. 10

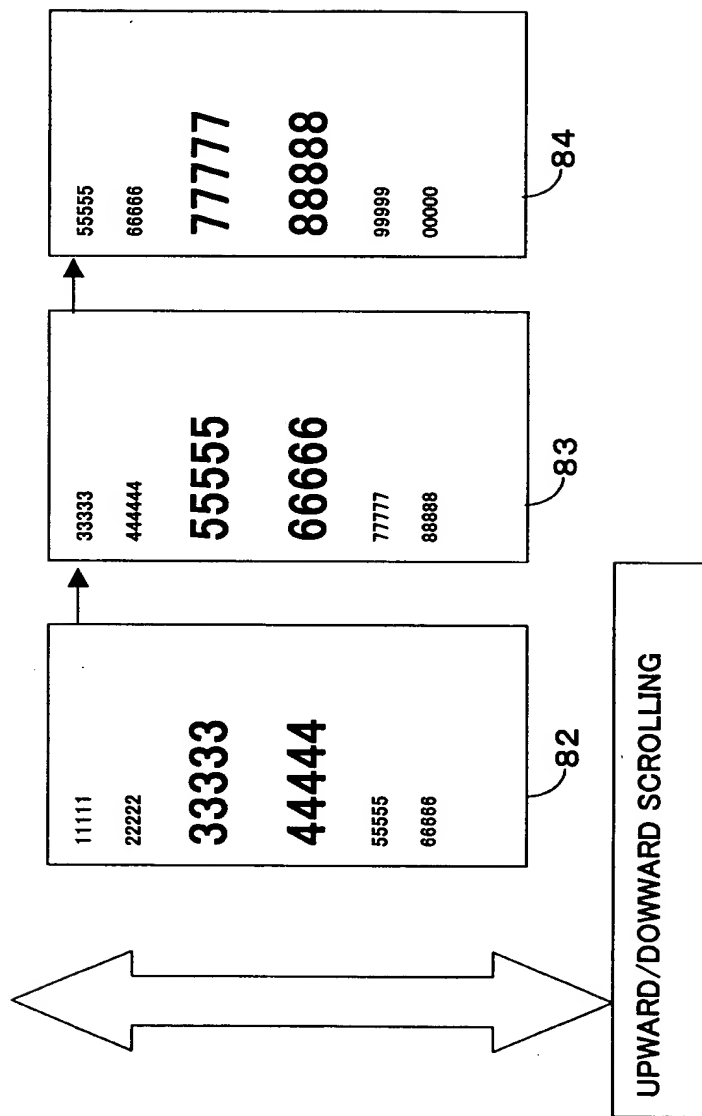


FIG. 11

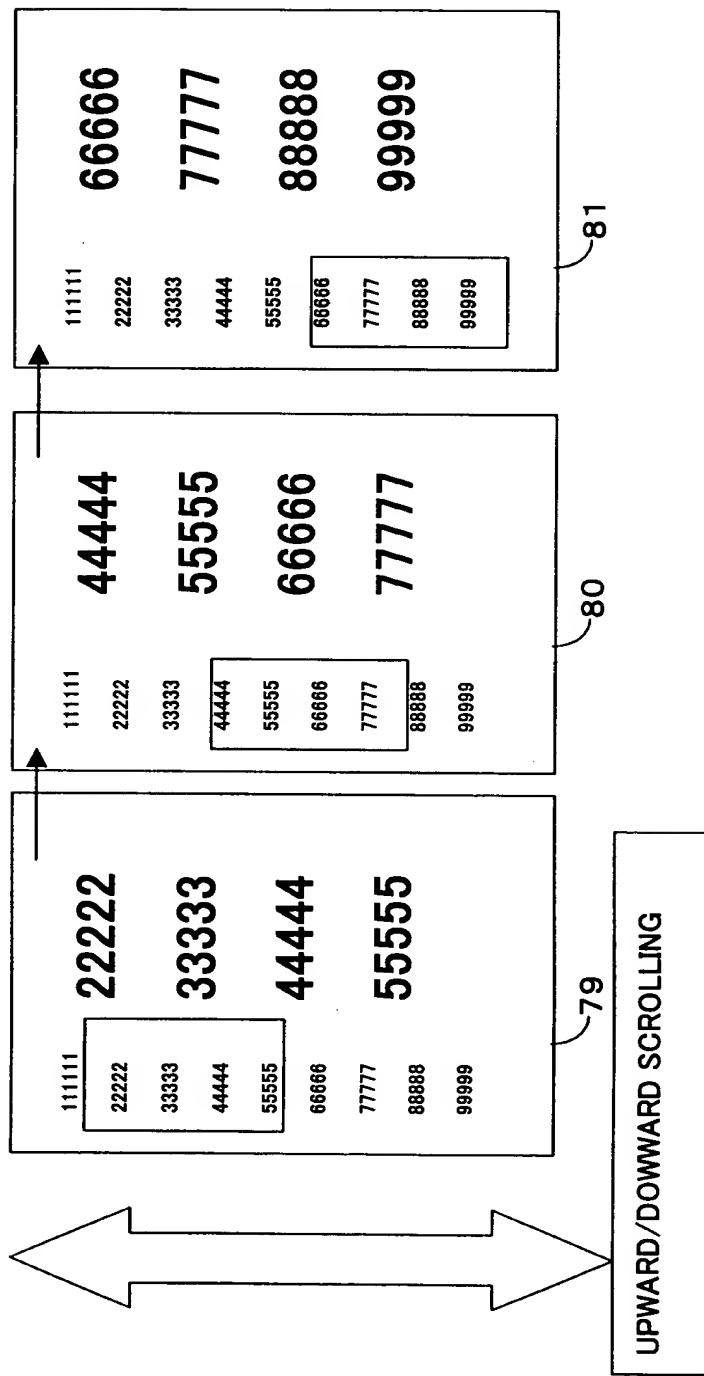


FIG. 12

85

FILE(F) EDIT(E) DISPLAY(V) TOOL(T) [Icons]

SALES STRATEGY MEETING (98' s NEW PRODUCT PLAN)

SUBJECT: SALES STRATEGY MEETING

DATE: 0:00 AM 0:00 AM FEB. 5 1998

PLACE: MEETING ROOM NO. 3 ON 8TH FLOOR OF

ATTENDANTS: YOSHIMOTO (CHAIRMAN), CHIEF OF ADVERTISEMENT SECTION WATANABE (ATTENDING MIDWAYS), CHIEF OF SALES DIVISION, SAKUMA, CHIEF OF SALES SECTION, SAKAMOTO, CHIEF OF SECTION OF FINANCIAL AFFAIRS, ADVERTISEMENT SECTION: OHYAMA, KOYAMA, NAKAYAMA (LEFT MIDWAYS), SALES SECTIN: TANAKA, NAKATA, NAKAMUTA.

CONTENTS (PROCEEDINGS): EXPLANATION OF POLICY OF ADVERTISEMENT SECTION ABOUT EFFECTIVE ADVERTISEMENT PLAN FOR SALING MAIN

[Icons]

###36100 13:17

BEFORE MOVEMENT

86

FILE(F) EDIT(E) DISPLAY(V) TOOL(T) [Icons]

SALES STRATEGY MEETING (98' s NEW PRODUCT PLAN)

SUBJECT: SALES STRATEGY MEETING (98' s NEW PRODUCT PLAN)

DATE: 0:00 AM 0:00 AM FEB. 5 1998

PLACE: MEETING ROOM NO. 3 ON 8TH FLOOR OF HEADOFFICE,

ATTENDANTS: YOSHIMOTO (CHAIRMAN), CHIEF OF ADVERTISEMENT SECTION WATANABE (ATTENDING MIDWAYS), CHIEF OF SALES DIVISION, SAKUMA, CHIEF OF SALES SECTION, SAKAMOTO, CHIEF OF SECTION OF FINANCIAL AFFAIRS, ADVERTISEMENT SECTION: OHYAMA, KOYAMA, NAKAYAMA (LEFT MIDWAYS), SALES SECTIN: TANAKA, NAKATA, NAKAMUTA.

CONTENTS (PROCEEDINGS): EXPLANATION OF POLICY OF ADVERTISEMENT SECTION ABOUT EFFECTIVE ADVERTISEMENT PLAN FOR SALING MAIN

PRODUCTS OF NEAR YEAR ON LARGE SCALE AND EXPLANATION OF SITUATION IN SECTION OF FINANCIAL AFFAIRS, REQUESTS FROM SALES SECTION ARE MADE IN THE FOLLOWING SEQUENCE:

- (1) EXPLANATION OF SCEHDULE,
- (2) QUESTIONS AND ANSWERS,
- (3) EXAMINATION OF ADVERTISING MEDIA,
- (4) QUESTIONS AND OPINIONS FROM SECTION OF FINANCIAL AFFAIRS,
- (5) QUESTIONS AND OPINIONS FROM SALES SECTIO

[Icons]

###36100 13:17

ON SCROLL-MOVEMENT

87

FILE(F) EDIT(E) DISPLAY(V) TOOL(T) [Icons]

MAINLY EXPLANATION OF POLICY OF ADVERTISEMENT SECTION, EXPLANATION OF SITUATION IN SECTION OF FINANCIAL AFFAIRSAND REQUESTS OF SALES SECTION HAVE BEEN COMPREHENSIVELY EXAMINED, THE FOLLOWING IS SEQUENCE:

- (1) EXPLANATION OFSCEHDULE,
- (2) QUESTIONS AND ANSWERS,
- (3) EXAMINATION OF ADVERTISING MEDIA,
- (4) QUESTIONS AND OPINIONS FROM SECTION OF FINANCIAL AFFAIRS
- (5) QUESTIONS AND OPINIONS FROM SALES SECTION

[Icons]

###36100 13:17

AFTER SCROLL-MOVEMENT

FIG. 12

FIG. 13

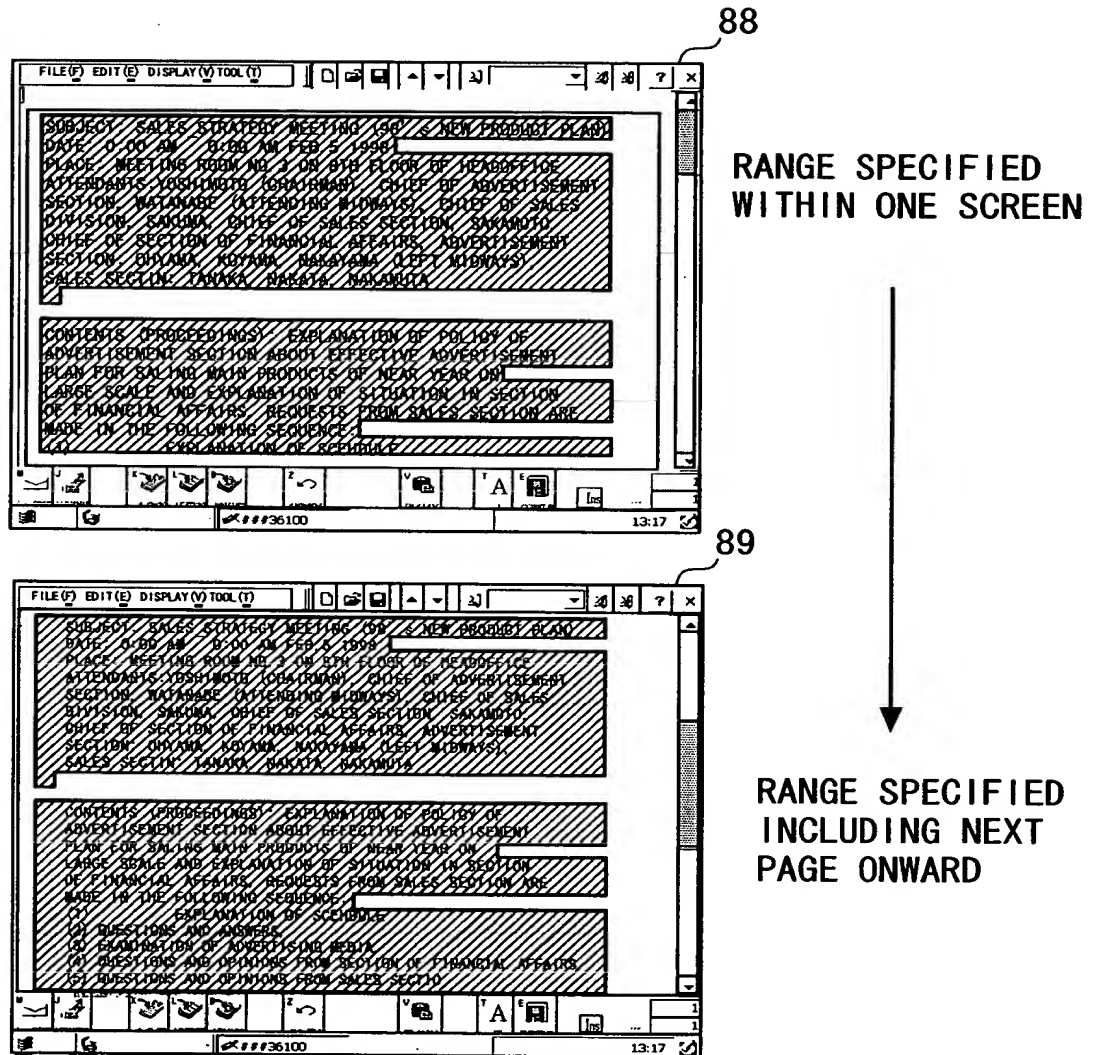


FIG. 14

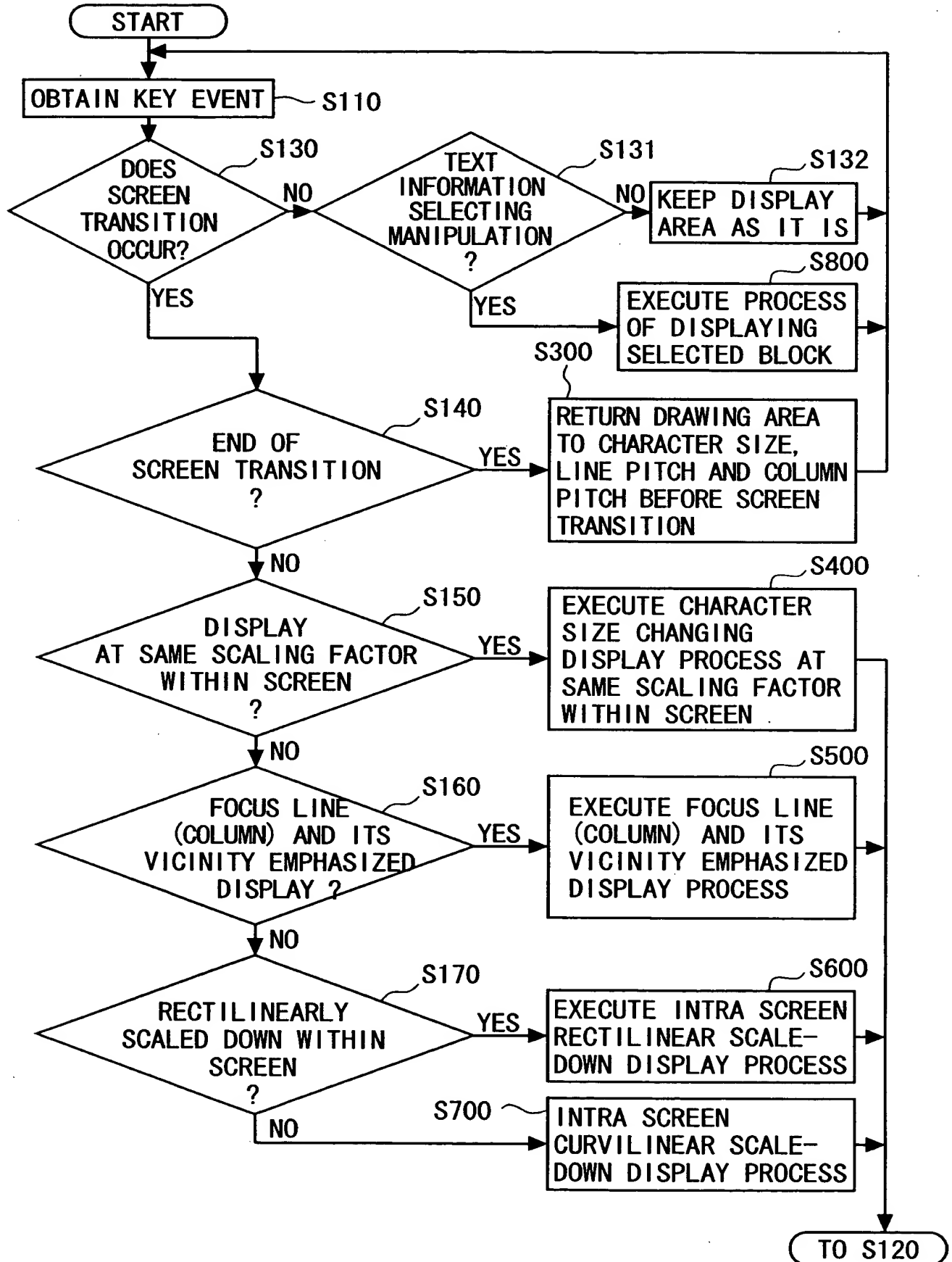


FIG. 15

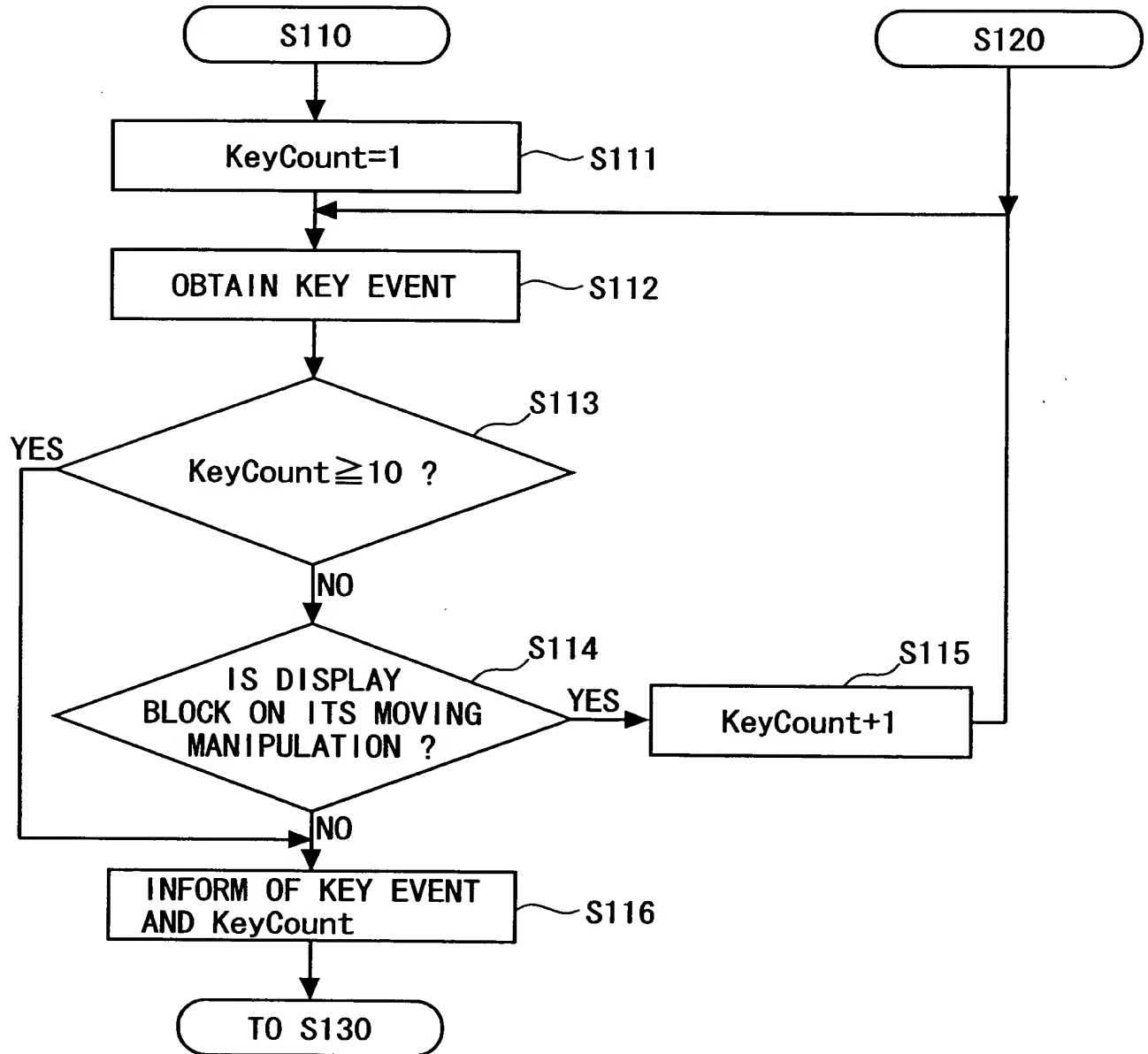


FIG. 16

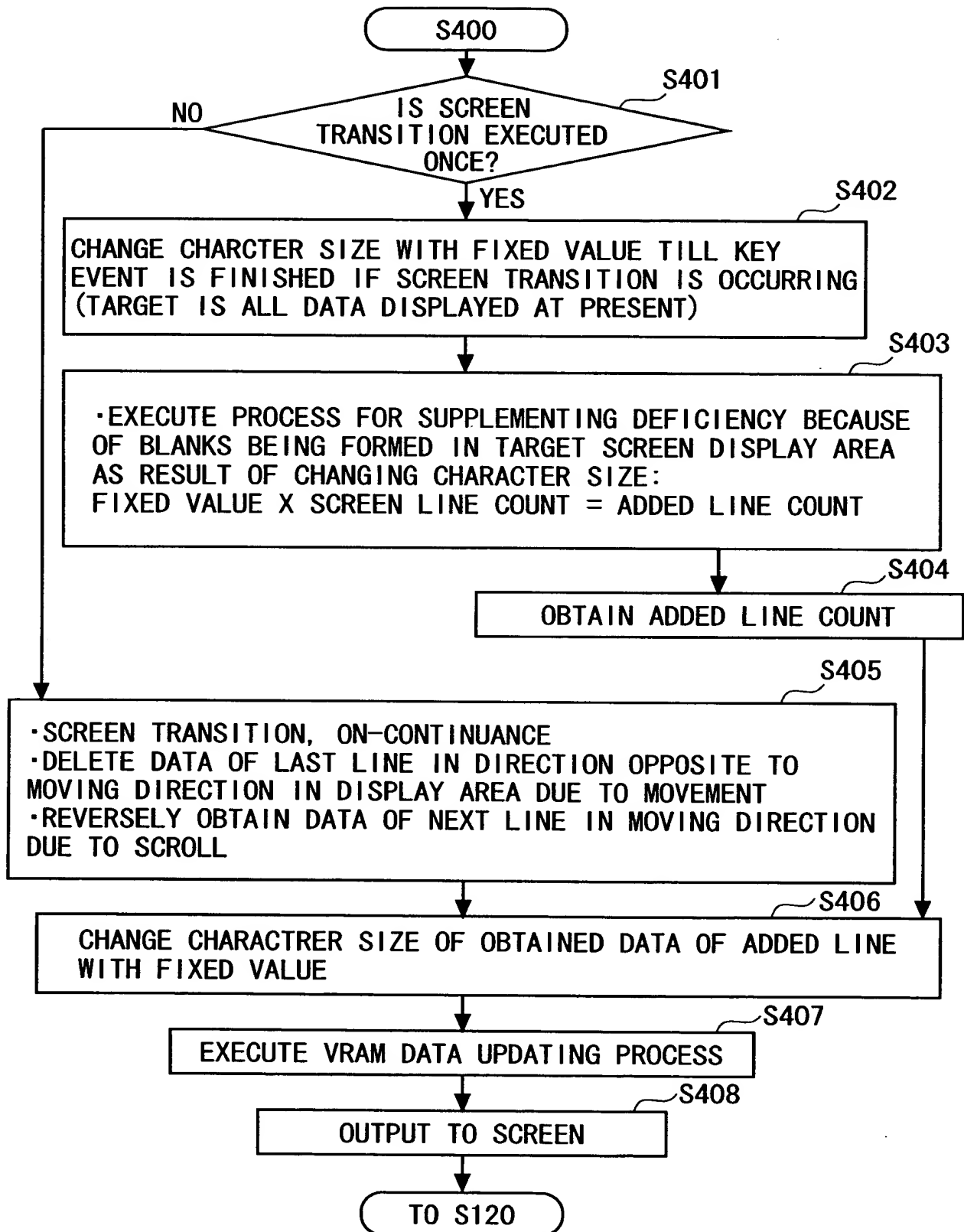
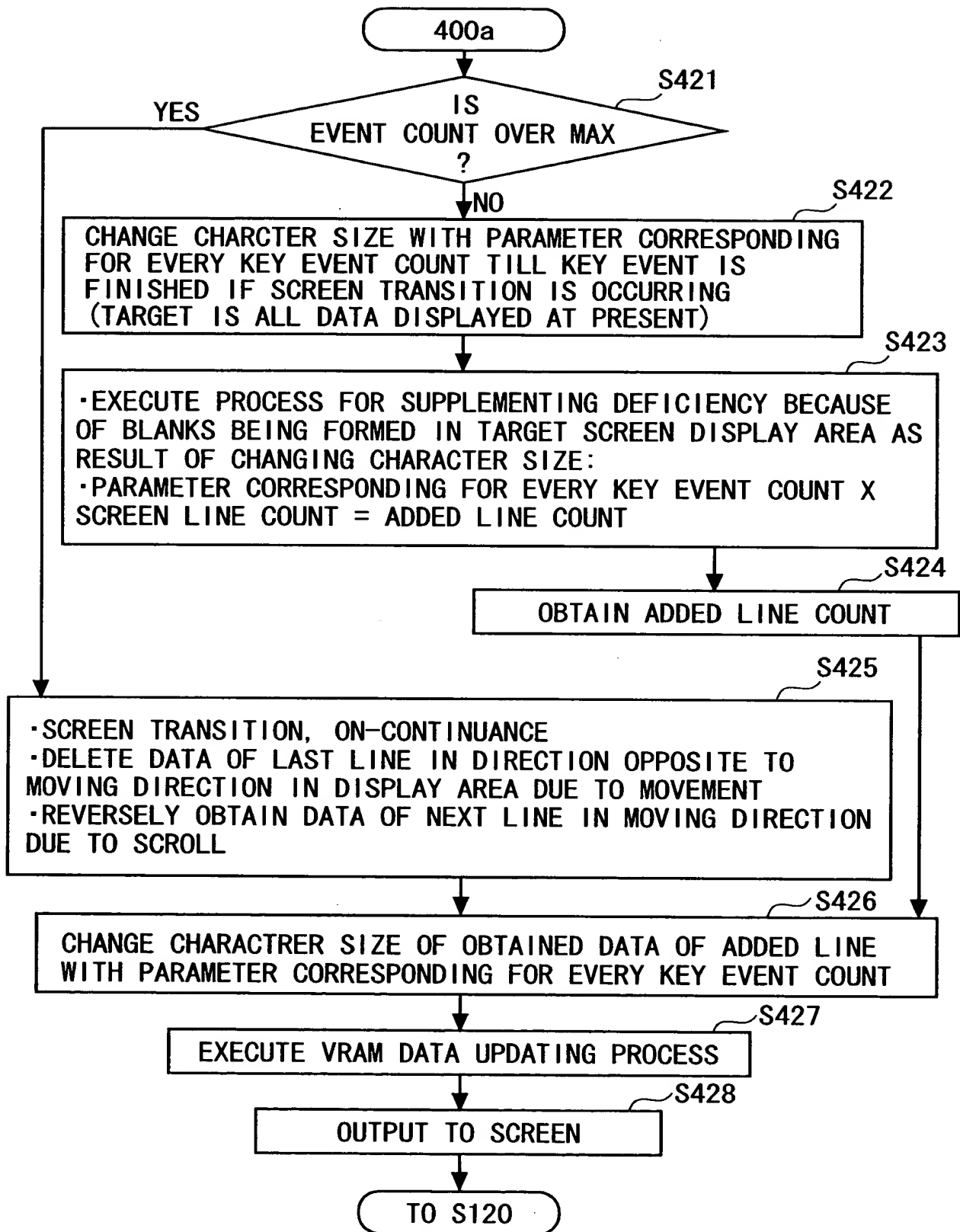


FIG. 17



SECRET



FIG. 19

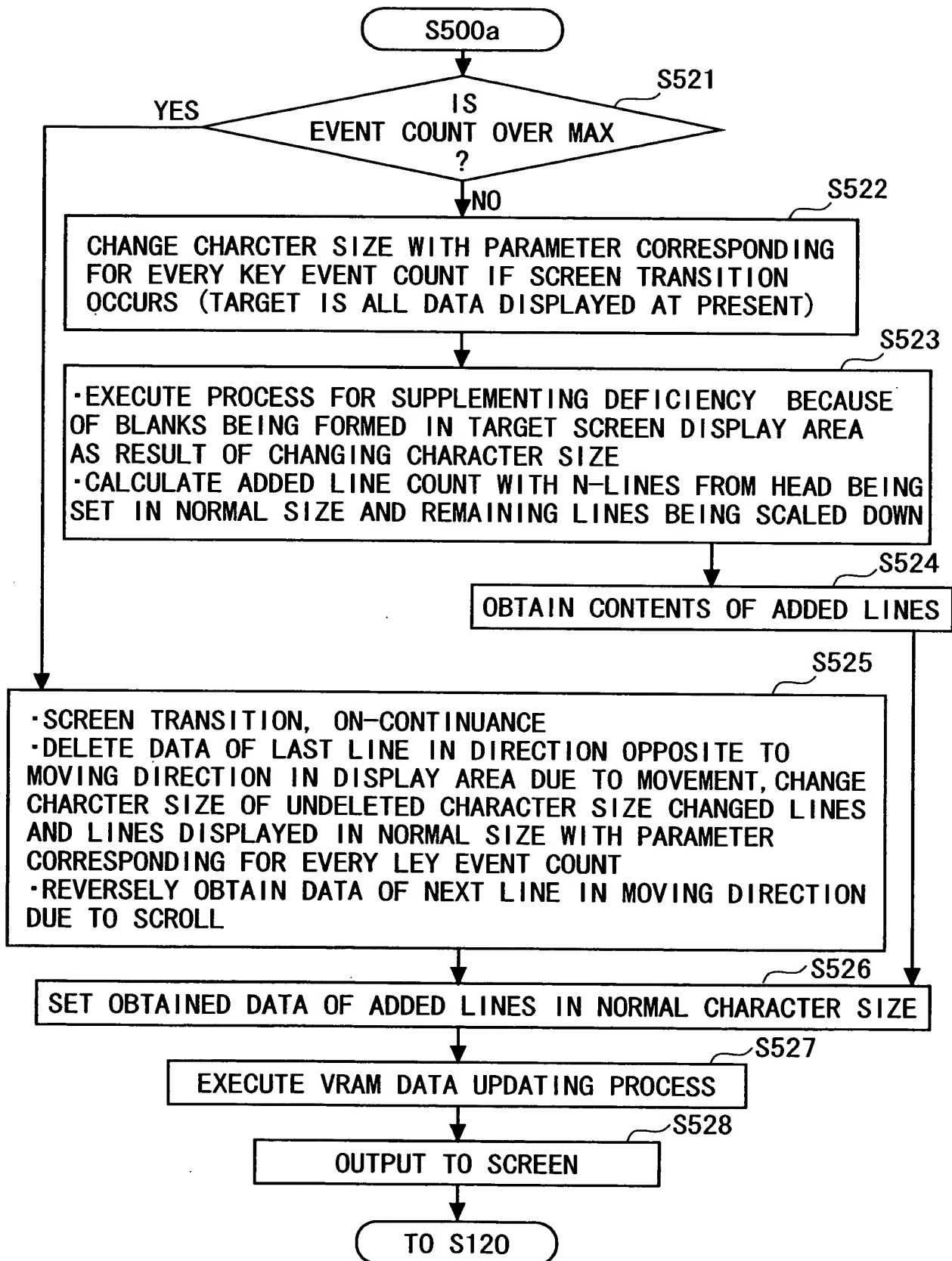


FIG. 20

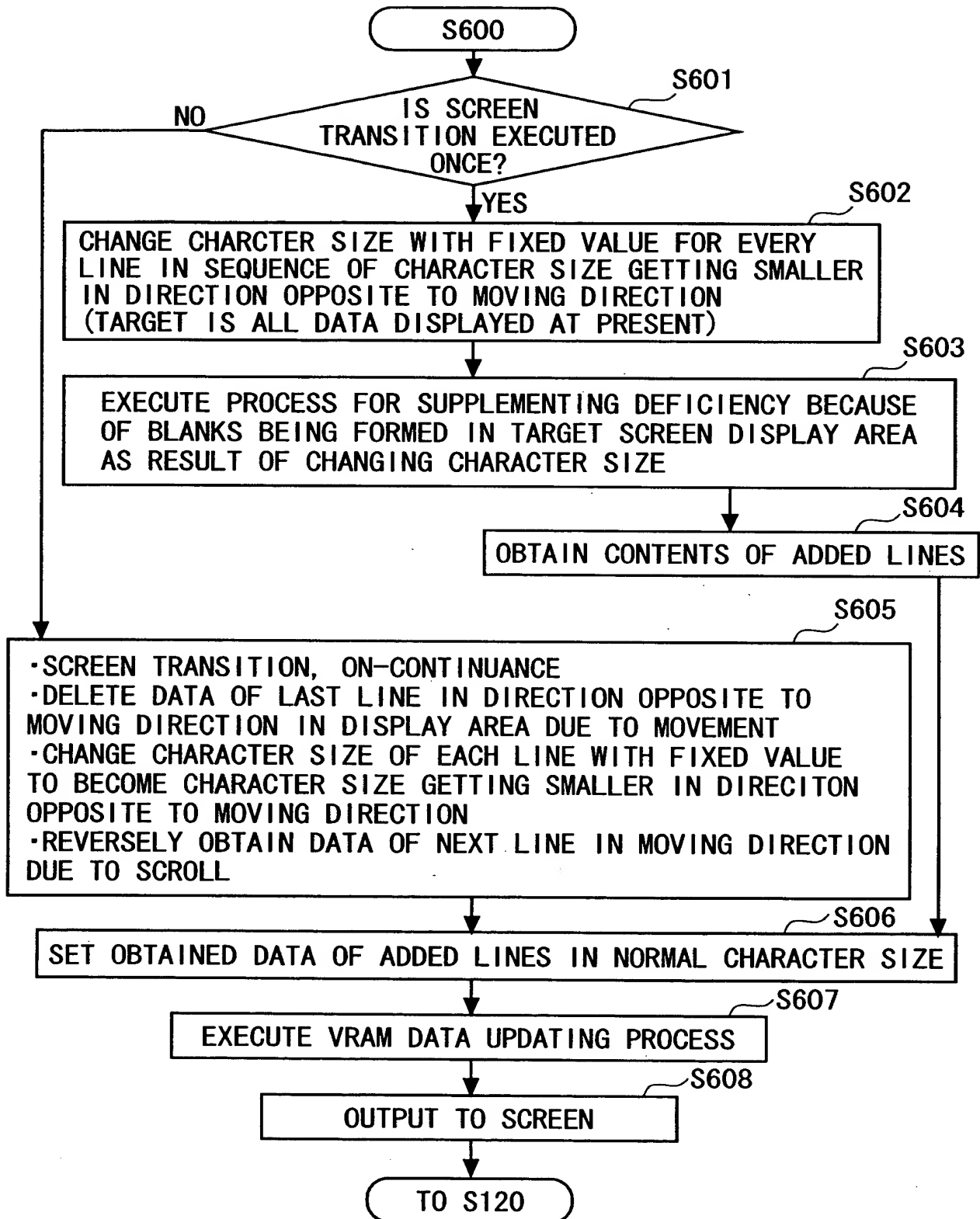
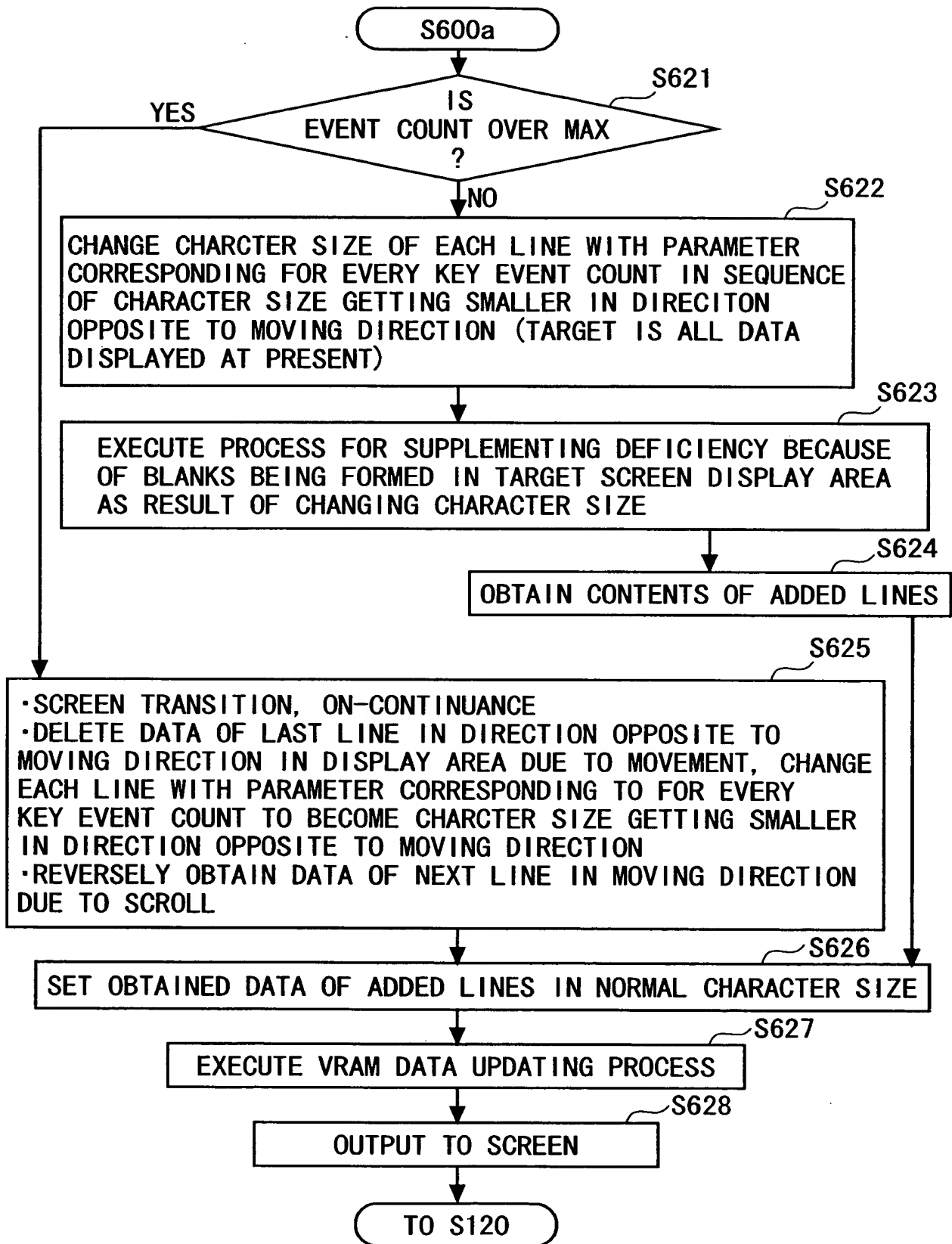


FIG. 21



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FIG.22

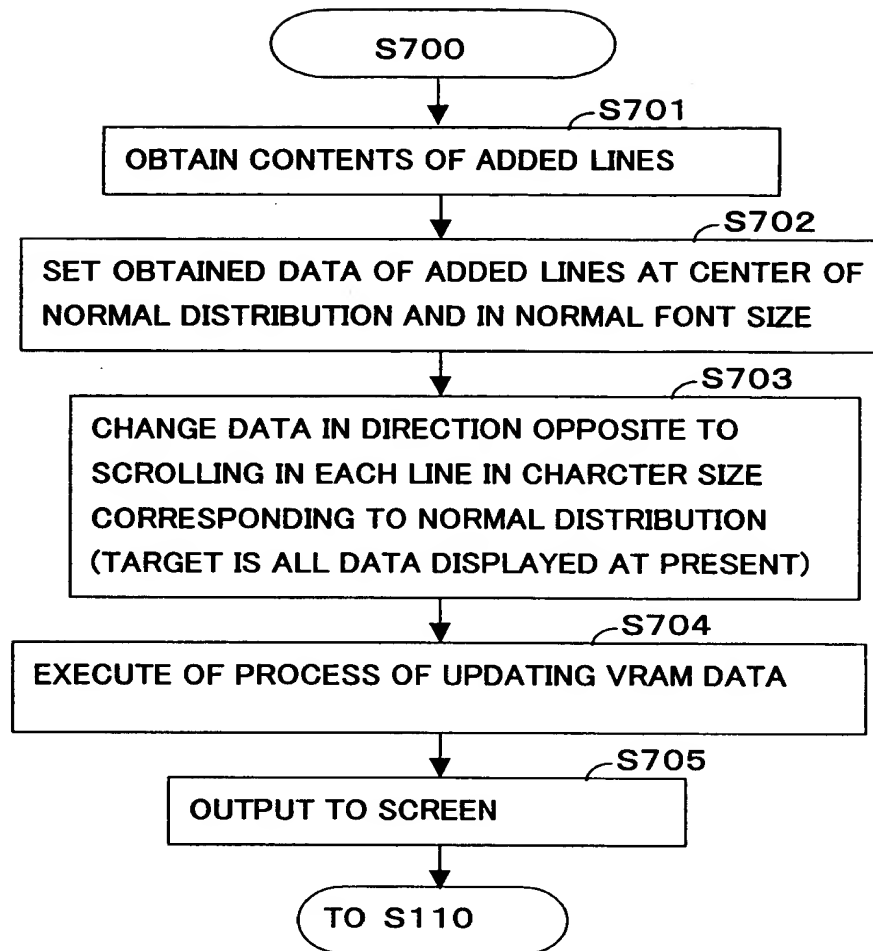


FIG. 23

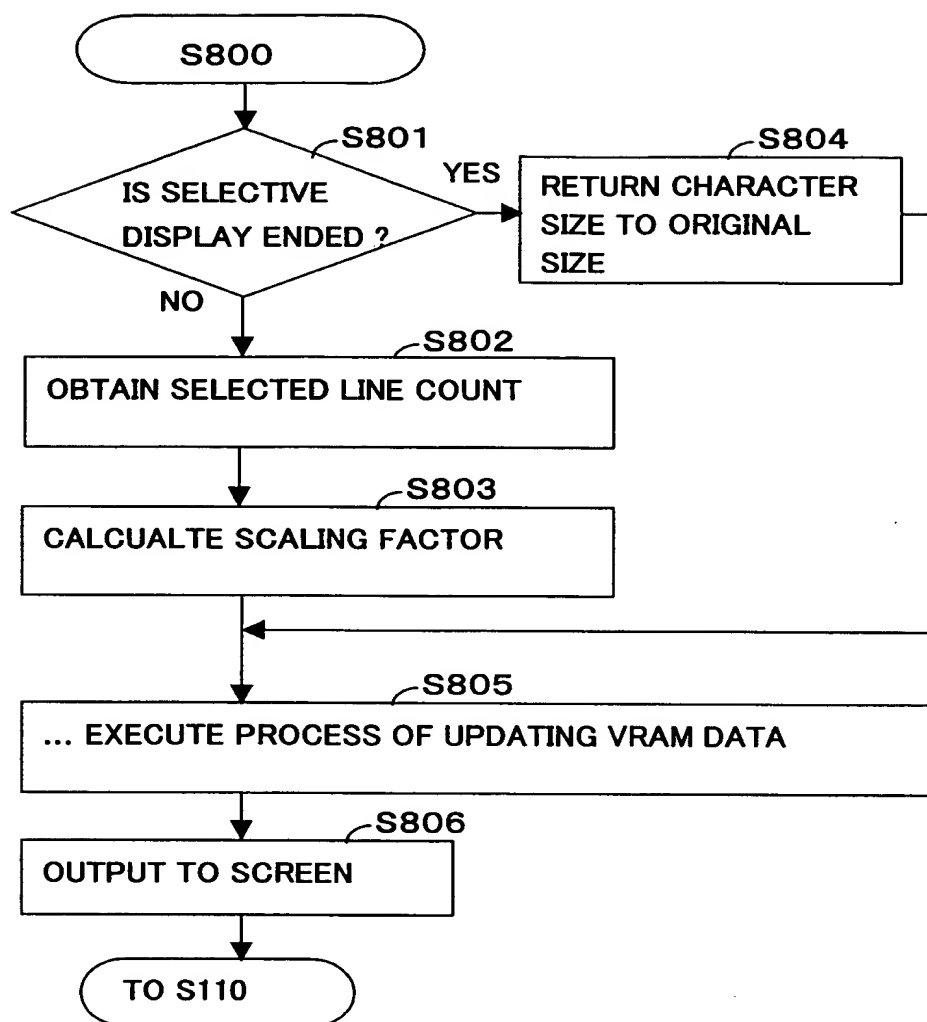


FIG. 24

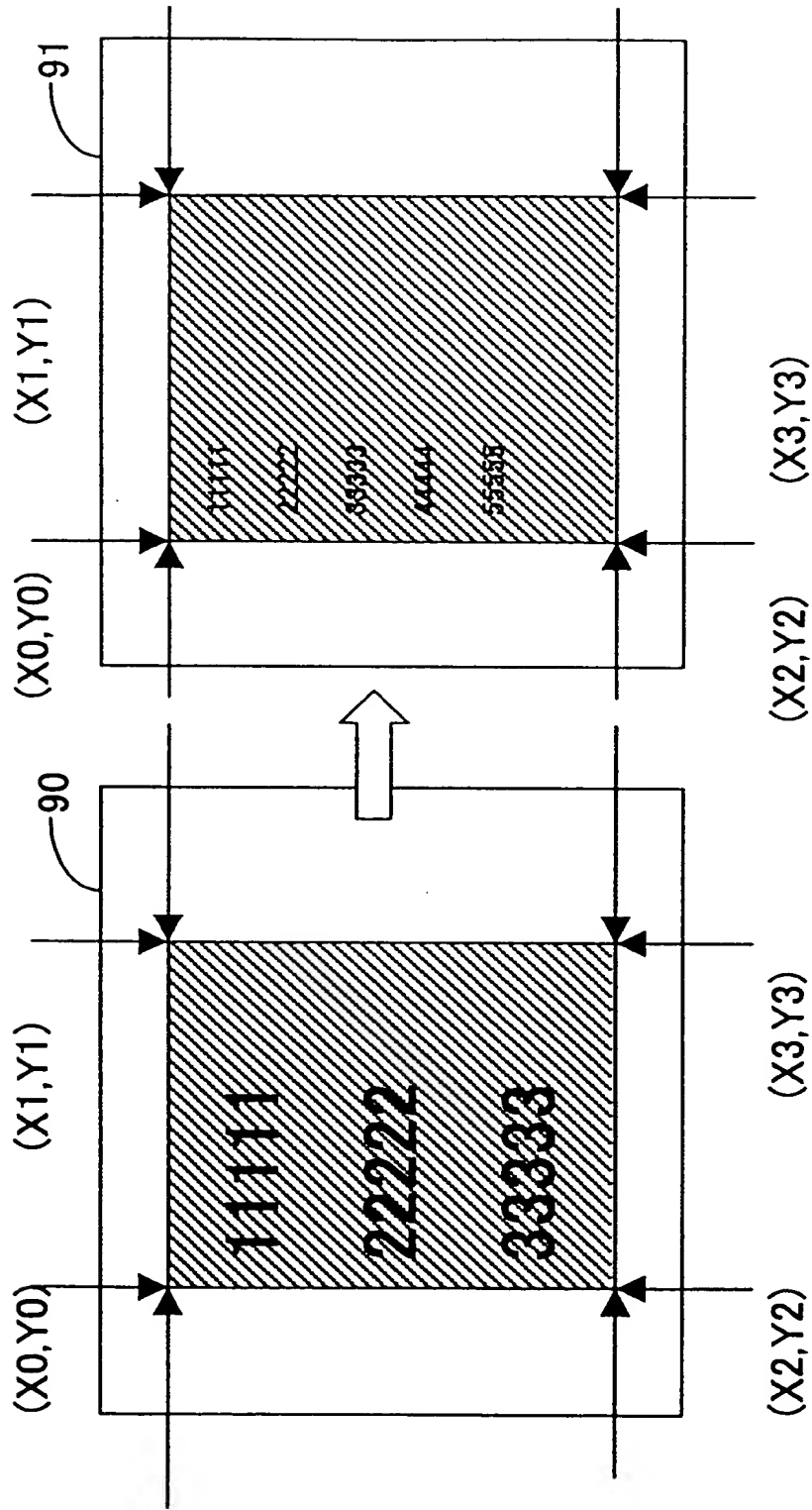


FIG. 25

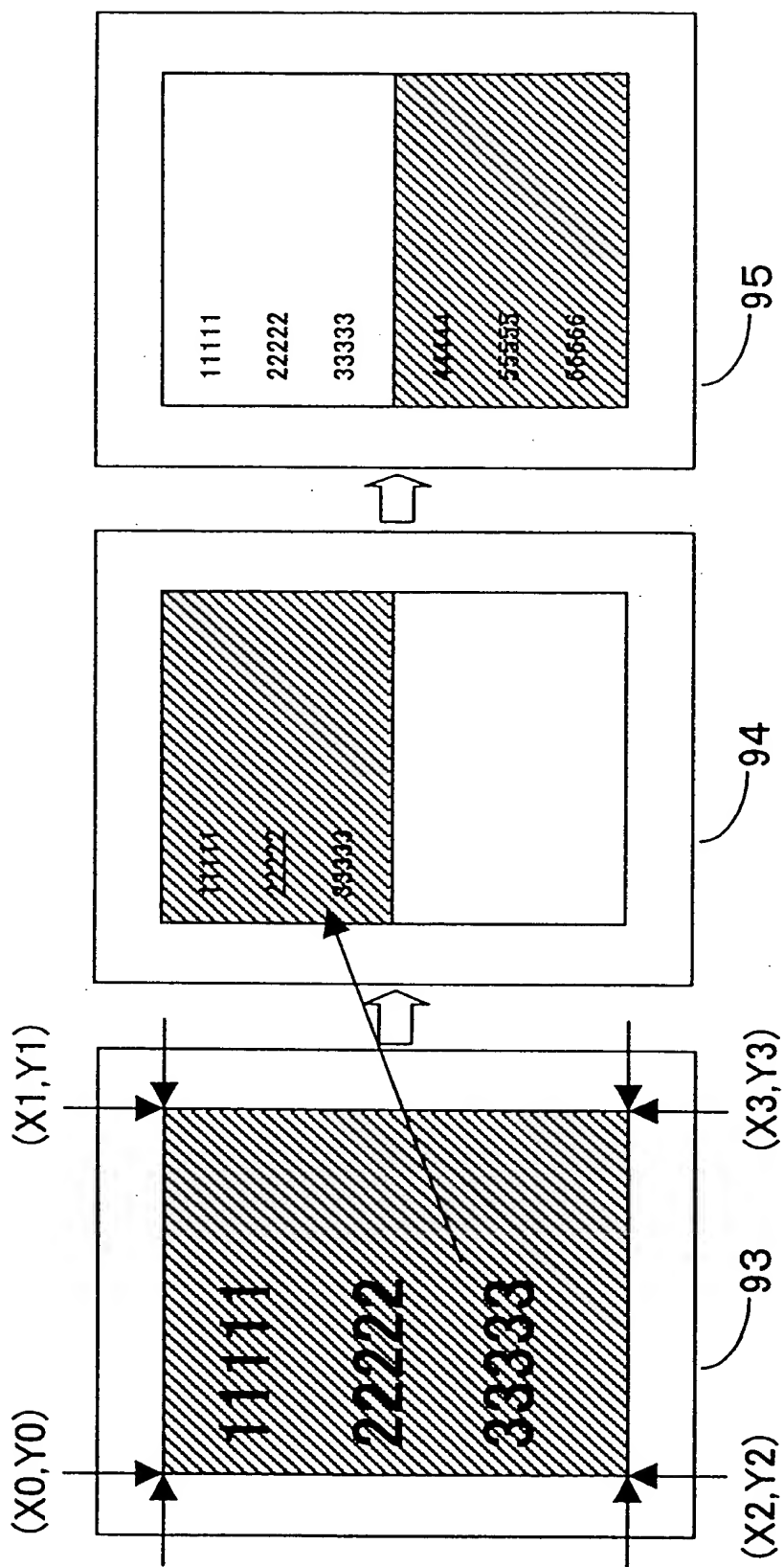


FIG. 26

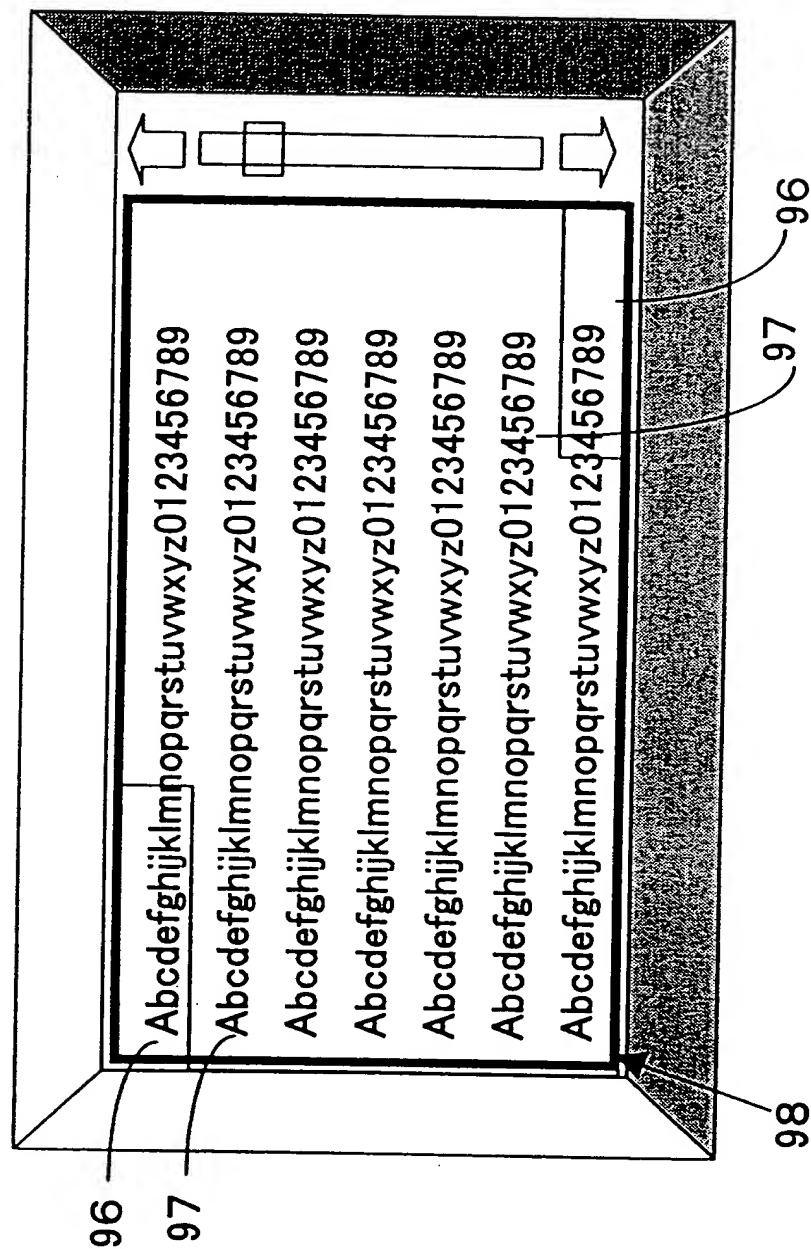


FIG. 27

